**GNSS** trends and industrial cooperation opportunities

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# GNSS.asia focuses on industrial GNSS cooperation in downstream applications and receivers

GNSS.asia objectives

Define industrial cooperation strategy between EU and 5 Asian economies

Support concrete collaboration opportunities between companies

Raise awareness on Galileo and EGNOS in Asia. Ensure Galileo is in chipsets/receivers



## GNSS.asia project facilitates industrial cooperation





 Define strategy on GNSS industrial cooperation (applications and receivers)





Identify EU-Asia cooperation requirements

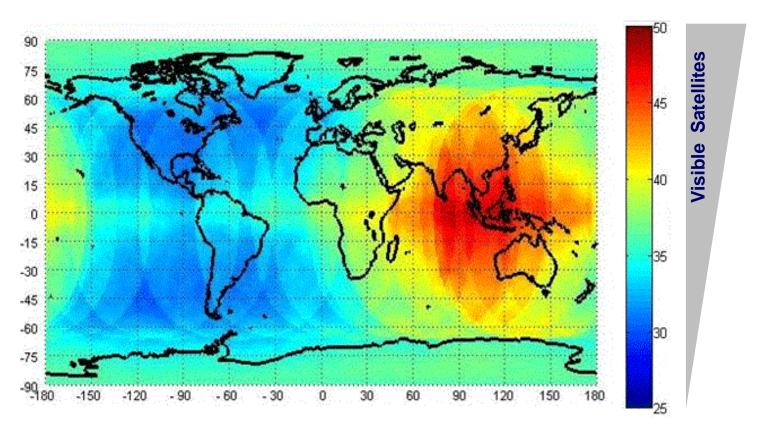
 Support concrete collaboration between EU and Asian companies

- Identify and engage key stakeholders
- Map local GNSS Industry
- Raise Galileo awareness





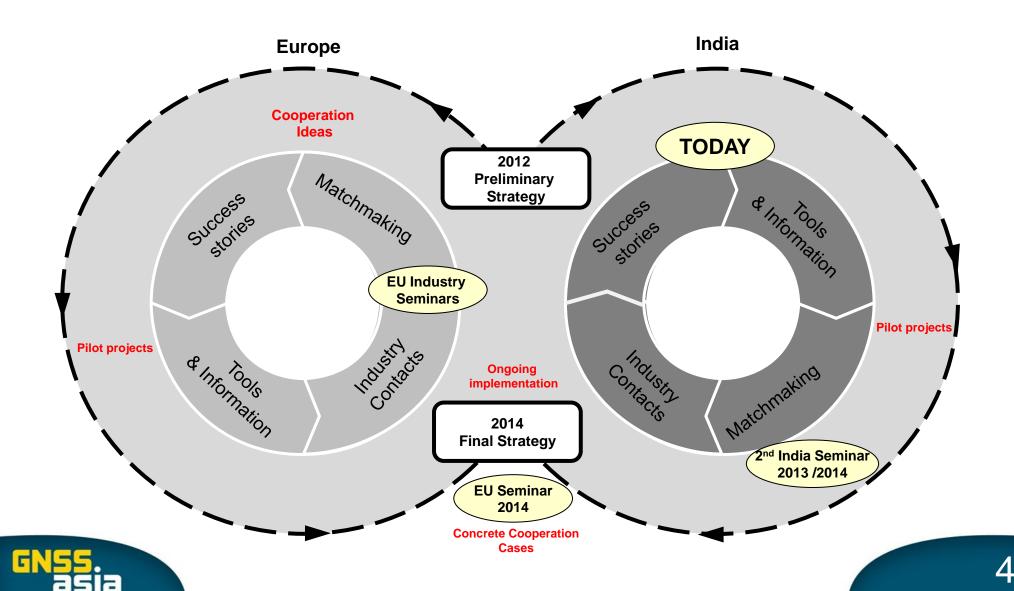
## Why GNSS.asia? Asia is the Multi-GNSS hotspot



Source: University of New South Wales (Dempster & Rizos, 2009)



## The GNSS.asia Industrial Partnering Scheme



# The European GNSS Programmes: EGNOS and Galileo



- Europe's Civil Global Navigation Satellite Systems (GNSS)
- Fully compatible with GPS
- Early services starting from 2014
- Open service free of charge
- Delivering dual frequencies (better performances)



- Europe's Satellite Based Augmentation System (SBAS)
- Measures and improves GPS performance
- Sends corrections to users via satellite or terrestrial links (EDAS)
- Covers Europe (extension to Africa in preparation)



## **Galileo Implementation Plan**

**Full Operational Capability** Full services, 30 satellites

Galileo is implemented in a step-wise approach

**Initial Operational Capability** Early services for OS, SAR, PRS, and demonstrator for CS

2014



In-Orbit Validation 4 fully operational satellites and ground segment

2013





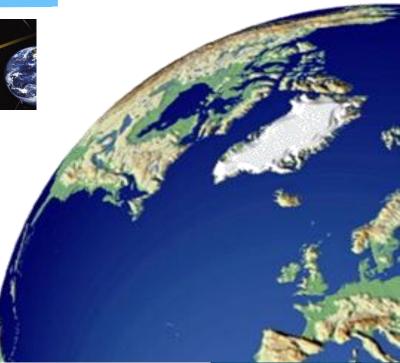
**GIOVE A/B** 2 test satellites 2005/2008



Galileo System Testbed v1 Validation of critical algorithms 2003







## Galileo will provide added value for Industry

- Galileo is the only GNSS under civil control
- Civilian dimension of Galileo enables involvement of industry in the downstream sector
- Interoperable with other GNSS systems for higher precision
- Higher accuracy than competing systems in high-rise cities, where buildings obscure signals from today's satellites
- Commercial Service offers authentication of the signals and even higher accuracy Enabler for many applications (in specialised markets too)
- Search and Rescue Service assists in locating people in distress and confirms that help is on the way (only Galileo offers this two-way signal service)



## India can benefit from both European Systems





GAGAN in India'



Global Navigation powered by Europe



'embrace it for Global products and services'



# European Companies are eager to work with Asia in GNSS

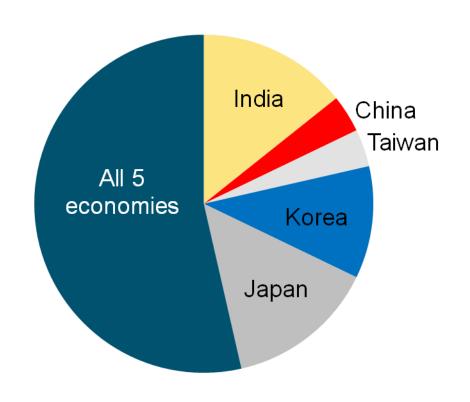
"We want to cooperate on multi-constellation receivers"

"We are looking to expand our indoor navigation solutions business with shopping malls in any of the Asian markets"

"We are looking for partnering opportunities in all 5 countries"

"We have worked with ... but would like to expand our business within the wider region"

#### Most interested in ...





# Several companies are interested in India - many are present today

**Aviation** 







#### Receiver / Chipset













Applications / Software / System Integrators / Solution Providers















## **Examples of current GNSS applications in Europe**













#### **Aviation:**

- Approaches
   with vertical
   guidance
   (SBAS APV)
- Advances
   procedures
   for
   approach
   and landing

#### Road:

- -Navigation
- -Road tolling
- -eCall
- -ITS
- -Logistics
- -ADAS

#### **Maritime:**

- Entering ports
- Coastal navigation
- Open sea navigation
- Inland waterways navigation

#### Agriculture:

- Tractor guidance
- Automatic steering
- VRT
- Asset monitoring

#### **Surveying:**

- Cadastral surveying
- Construction surveying
- Mapping

#### LBS:

- Location based applications
- Weather info, gaming, social media, advertising
- Personal navigation



# GNSS.asia and industry partners have identified four areas of cooperation

- 1. Civil Aviation (EGNOS-GAGAN)
- 2. Road and infrastructure
- 3. LBS
- 4. Receivers and chipsets



# The complementarity between EGNOS and GAGAN allows for cooperation in the aviation space



#### Rationale

- GAGAN-EGNOS technical complementarity provides immense opportunity for EU-India
- EU-India civil aviation co-operation agreement is alive and ready to go

- Development and manufacturing Multi GNSS receiver (including GAGAN signals)
- Training programs for Indian experts in EGNOS implementation & certification processes
- Near-aviation applications:
- Airport Ground Movements
- Anti-Collision
- Intermodal Asset Tracking



# There is significant untapped potential in road and infrastructure sectors



#### Rationale

- Passenger and commercial vehicles growth
- Indian government plans to adopt GNSS in traffic management, railways

- Traffic Information & Tolling
- Intelligent fleet management
- Train Tracking & Passenger information system
- Advancement of Indoor Navigation systems
- Virtual Boundaries
- Metro, Airports, Roadways, Power Plants, Dams
- Supply Chain in Retail sector



# GNSS growth in LBS sector depends on specific key enablers



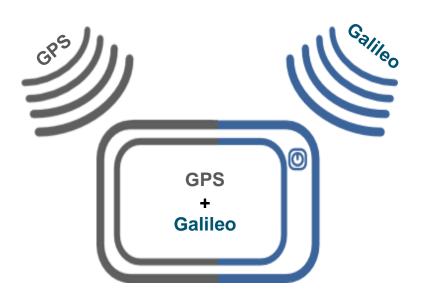
#### Rationale

- Mobile phone sector growth by 10%
- Mobile phone sector depends on LBS through base stations rather than GNSS
- Only high-end phones have GPS (1% penetration)

- Introduction of GNSS receivers
  - terminal level
  - system synchronization process
- Development of GPS/Galileo receiver
- Joint R&D in new area of satellite signal usages like in EGNOS Data Access Services (A-GNSS) for LBS services.



# Low cost receivers and chipsets in a Multi-GNSS context



#### Rationale

- Multi-GNSS era (Asia hotspot)
- EGNOS GAGAN complementarity

- Development of GAGAN receivers for nonaviation
- Multi-GNSS receiver developed, produced and serviced in India in JV with European companies
- Sensor-Fusion, Multi GNSS integration
- Low cost chipsets and receivers



# European Industrial R&D – a key starting point for collaboration

# **FP7 Research Areas** Road **LBS Maritime** Rail High **Aviation Precision Agriculture** Receivers

- ~ € 65 MN spent in FP7 since 2007
- Total 85 Projects, 37 still running
- 100 companies and institutions
- Around 50% on EGNOS specifically
- Many R&D projects also my national funding



## R&D Info & Results: www.gsa.europa.eu





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#### **GALILEO EGNOS**

R&D

SECURITY

THE MARKET

GSA

COMMUNICATION

#### News



#### Opportunity For Success

As EGNOS coverage extends south and east, new markets for GNSS technologies developed in Europe are opening up. The European Commission has funded a comprehensive survey that not only identifies the main market potential for EGNOS

applications in these ter could satisfy demand.

#### **Highlights**

- > GSA Releases 2012 GNSS Market Report
- > New 'Farming By Satellite' Prize Awards Tech Sawy Students And Young Farmers

#### European Space Ex



Spanish citizens will be technology and applica the European Space Ex space tech is making a free exhibition shows v

- FP6 & FP7 Project Portfolio
- Search FP6 & FP7 databases (call, keyword, country)
- On-line 'Virtual Library' reach approx 500 docs from projects

#### S News Connect

#### NOS Plus Galileo Will Equal Even Safer Skies

rope's two satellite navigation systems could combine in ure for heightened..

#### ssia And India Join Global Satnav Augmentation eting

perts ensuring that aircraft can safely rely on satellite vigation across Europe and...

#### EGNOS Proves Its Value In Maritime And Inland Waterways



A new report demonstrates that EGNOS can deliver the performance required for safe navigation in maritime and inland waterways. The report is based on results from comprehensive testing of the EGNOS service around a variety of ports across Europe, Implementing EGNOS for waterborne navigation can complement existing systems and provide additional benefits.

#### > Galileo's Search And Rescue System Passes First Space Test

The first switch-on of a Galileo search and rescue package shows it to be working well....

#### Making The Galileo Connection

On a humid afternoon in French Guiana, a small team of Spanish engineers watched as the ...

## EGNOS success in Europe - Opportunities in India

### EGNOS applications / R&D Projects which could be explored in India:























# **GNSS** market research is freely available from from the European GNSS Agency (GSA)





## **Thank You**









## **GNSS.asia team India**

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# THRNK YOU .. any questions? [Name of the content of the content



